

Fund Fact Sheet

Mergence Infrastructure & Development | Debt

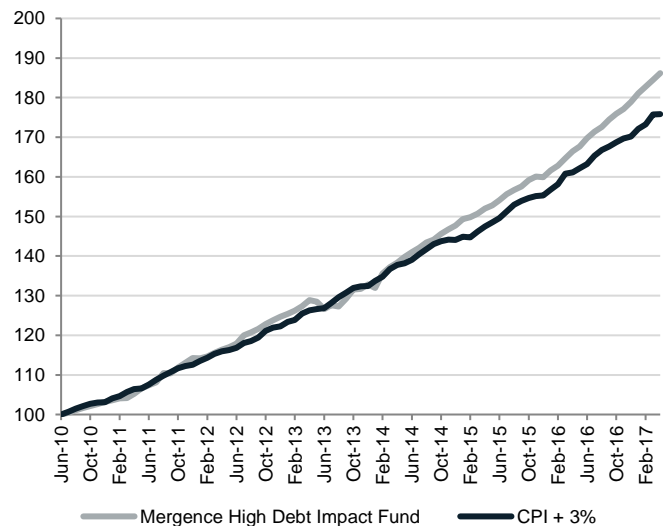
30 April 2017 - Issued: 15 May 2017



OVERVIEW

	Low	Moderate	High
Equity Risk Profile			
Fund Purpose	Generate long-term capital growth, while promoting socially responsible investing and development		
Benchmark	Headline Consumer Price Index (CPI) +3% per annum over rolling 3-years		
Investment Vehicle	Segregated / Pooled		
Inception date	16 June 2010		
Number of Months	82		
Fund Size	R150.22 m		
Minimum Investment	R 100 million / none for pooled		
Investment Period	3-year lock-in period		
Management Fee	Subject to mandate (usually between 1.00% and 1.50% per annum, excl VAT)		
Performance fees	Negotiable		

LONG TERM TRACK RECORD



INVESTOR PROFILE

The Fund is suitable for institutional investors:

- who seek exposure through supporting high impact developmental investing in terms of social, environmental and governance criteria;
- who are comfortable with the inherent volatility of the financial markets, and who acknowledge that the effects of impact investing occur over medium to long term time horizons;
- who seek long term capital growth whilst promoting impact and socially responsible investing.

INVESTMENT OBJECTIVE

The Mergence Infrastructure & Development | Debt Fund has a long-term performance target of inflation +3% per annum over the medium to long term by investing in opportunities that create both a positive and measurable social developmental and/or environmental impact.

PERFORMANCE** DETAILS

Period	Fund	CPI + 3%
1 Month	0.91%	0.84%
3 Months	2.83%	3.04%
6 Months	5.86%	5.03%
Year to date	4.08%	3.70%
1 Year	11.87%	9.13%
2 Years ***	10.67%	9.20%
3 Years ***	10.41%	8.48%
5 Years ***	9.85%	8.68%
Since Inception***	9.52%	8.58%

** Returns are quoted gross of fees. *** Annualised.

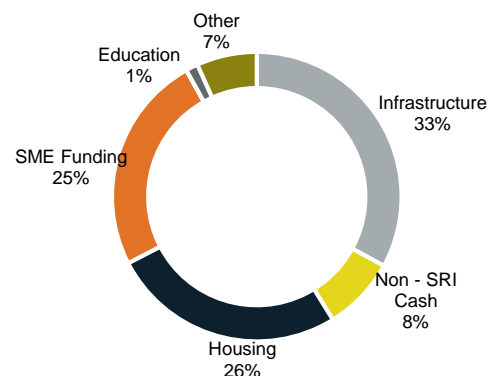
INVESTMENT MANDATE

The Mergence Infrastructure & Development | Debt Fund is a socially responsible fund that invests in projects, businesses, organisations and funds that encourage and enhance growth and development in South Africa. This Fund aims to invest in debt investments issued to create positive and sustainable social and/or economic impact beyond the financial return.

IMPACT REPORTING

The Fund utilises a detailed process to evaluate and verify the social and environmental impact of each investment. Approved investments will be expected to achieve the Fund's financial return objectives, whilst also satisfying social impact, environmental and governance criteria.

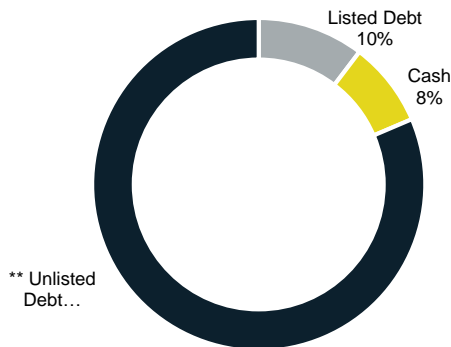
Impact Analysis





FUND STRUCTURE

Asset Allocation



** Target asset allocation for Unlisted Debt of 80%

PORTFOLIO MANAGEMENT TEAM



Mark van Wyk, B Com (Hons), CA (SA)

Head: Unlisted Investments, Portfolio Manager

Mark has over 12 years of investment experience and his career includes development finance, structured finance, external auditing and property management experience. Prior to joining Mergence Investment Managers in 2011, Mark was responsible for establishing new wholesale debt funding relationships, performing due diligences, drafting business plans, financial modelling, liaison with funding partners and oversight of proprietary private equity investments at Mettle, a company within the financial services sector. As Mergence, Mark is currently head of impact investments and heads up the first South African Impact Investment Pioneer Fund using the USAID funded Global Impact Investing Rating System (GIIRS). He has significant experience of incorporating impact measurement systems based on the Impact Reporting & Investment Standards (IRIS) into the investment process and is one of the leaders in providing institutional investment offerings in high impact investments in South Africa.



Peta Chennells, BBusSc (Finance Honours), CA (SA), MCom (Financial Management)

Senior Investment Analyst

Peta is a CA(SA) and completed her articles at Deloitte where she was placed first with distinction in the CA (SA) Board II in 2007. Since returning from a short stint travelling overseas, Peta has been involved in private equity and developmental finance for Metropolitan Capital and Mayibuye Group. She has also completed her Masters in Financial Management through UCT. Peta joined Mergence in September 2013 as a credit analyst in Mergence's suite of impact funds, which seek to make a measurable and sustainable impact in South Africa while generated sound risk adjusted returns for investors.

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